



MERSİN INTERNATIONAL PORT



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Subject : Reduction in project cargo tariff

Due to the global economic crisis, in order to encourage investment projects in our country and to foster the transit trade business, Mersin International Port (MIP) has decided to apply a discount on the project cargo tariff for project cargoes handled at MIP with effect from 10 December 2009 until 10 June 2010. Please find in the below table the reduced tariff to be applied on loading and discharging project cargo accordingly.

Please circulate this announcement to all your members.

The following is the new price list of project cargoes (loading / discharging) to be handled at MIP from 10 December 2009 until 10 June 2010.

Tons	USD / Ton
25-30	15
30-35	20
35-40	30
40-50	40
50-60	45
60-70	55
70-80	65
80-90	75
90-100	85
100-120	105
120-140	125

In the above scale, for each of the tonnage segment mentioned there is a corresponding price, the tonnage on the left is excluded and the tonnage on the right is included to the price (for example: for acargo weighing 30 tons, the corresponding price is USD 15 per ton). For cargoes above 140 tons, please contact MIP for pricing.

Quantity discounts

2~3 pieces: 10%

4~10 pieces: 20%

Above 10 pieces: 25%

A quantity discount will be applied on the above prices, depending on the quantity of project cargoes.

This tariff will be valid until 10 June 2010. All other terms and conditions remain unchanged. You may access to a copy of the port's full tariff in MIP's website: www.mersinport.com.tr

For more information, please send email to: marketing@mersinport.com.tr or contact the Marketing Department on (+90) (324) - 2412919 or 2412920.

Yours Sincerely ,

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